



Texas State Agency Business Administrators' Association P.O. Box 13164, Austin, Texas 78711-3164

www.tsabaa.com

December 5, 2018

Dear Conference Attendees and Guests,

Welcome to the Texas State Agency Business Administrators' Association (TSABAA) 39th Mid-Winter Conference at the Y.O. Ranch Hotel and Conference Center in beautiful Kerrville, Texas. We are so excited that you are here!

I want to thank our Vice President and Mid-Winter Conference Chair, Steven O'Shields, as well as all the Committee Chairs, Committee Members and volunteers for their hard work in putting together an educational and informative program for everyone. To our first-time attendees, I personally want to welcome you and hope to have the opportunity to meet each one of you during the conference. I am certain that you will find the program curriculums to be both informative, data-driven, thought provoking and effective tools for enabling your professional growth. I hope you will take advantage of every opportunity to expand your knowledge, expand your network, and get motivated to get others involved.

This year will be extra special, as we use this occasion to kick off our Association's 50th Anniversary. This year's theme will focus around "One Voice One Mission: 50 years of Excellence." It's an exciting time for TSABAA as we continue to grow and adapt. Our Association is confronting a time of many changes and our next 50 years of excellence in the arena of state government is contingent upon remaining ever imaginative, motivated, and open to new ideas. As state government continues to move forward, we'll continue to bring inspired people together in forums like this, to ensure TSABAA and its members remain relevant with the changing times.

We are always striving to make TSABAA bigger and better. It is important to the Executive Committee to find new ways to meet the needs of our membership and to provide you with an avenue to grow professionally in the workplace. So please complete the online survey or grab an officer and let us know your suggestions or thoughts on how we can meet your needs. I cannot emphasize enough how important your support and participation is to the success of this organization. Our members are the heart of this Association.

On behalf of the entire TSABAA Executive Committee, thank you for attending and enjoy the conference.

Sincerely.

Yolanda A. Hall

2019 TSABAA President

Jelande QOVall





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NEW APPLIED NOW



Wednesday, December 5, 2018

4:00 – 6:00 Check-In and Registration (Lobby) 5:30 – 7:00 Welcome Reception (Lobby)

Thursday, December 6, 2018

Tital Gady, Dood	111501 0, 2010
7:30 – 8:30	Check-In, Registration (Lobby) & Breakfast Buffet (Live Oak)
8:30 - 8:30	Welcome and Opening Remarks
8:30 - 9:30	Security Requirements - Nancy Rainosek and Hershel Becker,
	Department of Information Resources
9:30 - 10:30	Master Lease Purchase Program –
	Bon Wier, Texas Public Finance Authority
10:30 - 10:45	Break (Foyer)
10:45 - 11:45	Statewide Staffing Information –
	Mariana Vega, Texas Workforce Commission
11:45 – 1:00	Lunch (Live Oak)
1:00 - 2:00	Employee Retention - Cherylann Occhipinti Campbell, CPS HR
2:00 - 3:30	Innovation - Randy Nesbitt, Texas Dept. of Licensing
	and Regulation and Danielle Klayman, Accenture
3:30 - 3:45	Break (Foyer)
3:45 - 4:45	Human Trafficking – Todd Latiolais, Governor's Office
8:30 - 11:30	Dance to the Music by Masquerade (Elm Waterhole)

Friday, December 7, 2018

7:30 - 8:30	Breakfast Buffet (Live Oak)	
8:30 - 9:30	Federal Surplus Property – Megan Sim, Texas Facilities Commission	
9:30 - 10:30	Agile for Business Leaders – Jennifer Holmes, Accenture	
	and Erika Kemp, Texas Department of Transportation	
10:30 - 10:45	Break (Foyer)	
10:45 - 11:45	New Contracting Guide –	
	Leticia Estrada, Comptroller of Public Accounts	
11:45 - 12:00	Conference Closure	



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ABOUT YOUR SPEAKERS

Hershel Becker

Hershel Becker joined the Texas Department of Information Resources (DIR) in July 2016 and serves as the Chief Procurement Officer. He is responsible for overseeing and directing procurement and contracting functions for DIR's Enterprise and Cooperative Contracts.

Hershel brings over 30 years of experience in both the public and private sectors. Prior to assuming his current role, Hershel served as the Deputy Director for Contract Operations at the Texas Office of the Attorney General where he directed all major outsourcing initiatives for the Child Support Division. While there, he represented the Office of the Attorney General on the state's Contract Advisory Team for eight years. He was also responsible for operations of the State Disbursement Unit, employer services and various internal projects.

Prior to his state service, Hershel worked for management consulting, technology services and outsourcing companies, where he spent the majority of his career providing technology-related services to the state of Texas.

Hershel holds a Bachelor's degree in Accounting from Sam Houston State University.

Cherylann Occhipinti Campbell

Cherylann has diverse experience in strategic human resources management, including training & development, organizational interventions, employee relations, talent acquisition & retention, HR processes, succession planning and performance management. She is based in Austin, Texas and brings over 30 years of human resources experience in the public and private sector, including close to 20 years for a quasi-governmental water/electric utility agency.

She also serves not-for-profit agencies (e.g. large urban school district) in her volunteer roles, as well as in her private consulting practice – C2 HRSolutions LLC. She's operated as a HR generalist/practitioner and trainer, and has managed the Organizational Development, Staffing and Training functions. She's worked extensively with both field and office personnel. Cherylann maintains certification as PHR and SHRM-CP.

Ms. Campbell has also presented to the cities & municipalities in the Dallas/Fort Worth area (e.g. Grand Prairie, Richardson, Fort Worth, etc.) and the Texas State Human Resources Association.



Leticia Estrada

Leticia Estrada serves as the Team Lead for the Training and Policy Development Team for the Statewide Procurement Division of the Comptroller's Office. This team handles the statutorily mandated statewide procurement training and certification program for around 4,000 procurement professionals. The program also provides the continuing education required for procurement professionals to maintain certification. The program also assists with the legislative and policy matters of the division as well. She has been in state government for 17 years with various agencies, the Comptroller's office being the most recent.

Jennifer Holmes

Jennifer Holmes is an Austin-based Account and Project Manager with Accenture's Public Service Consulting practice. She has nearly 20 years of consulting experience, spending the last 14 years working with Public Service clients developing strategic roadmaps, executing implementation plans, and leading and executing change management strategies including Agile, large-scale, transformational projects. Jennifer is a certified Project Management Professional (PMP) who focuses on achieving business outcomes for Texas state and local government, higher education, and non-profit organizations. Jennifer earned her bachelor's degree from James Madison University and her master's in business administration from The George Washington University.

Erika K. Kemp

Erika Kemp, PMP, CTCM, serves as the Director of the Transportation Programs Operations and Reporting Section responsible for the Modernize Portfolio and Project Management (MPPM II) Initiative. In addition to reporting and enterprise governance, Erika oversees the planning and implementation of a complex technological initiative that is expected to replace up to 40 systems and impact over 6,500 internal TxDOT employees as well as thousands of external partners. This long-term and enterprise-wide initiative will implement a one-stop shop for transportation program /portfolio management, project lifecycle, and right of way.

Erika has more than 20 years of diverse project management experience leading large projects in the transportation and telecom industries, including a 16-year career at AT&T where she was Vice President and General Manager for the Virginia and West Virginia area. Erika earned her bachelor's degree in business administration from South University. She is a registered Project Management Professional (PMP) and a Certified Texas Contract Manager (CTCM).



Danielle Klayman

Danielle Klayman is a Managing Director with Accenture and currently serves as the Professional Services Lead for Accenture Products and Platforms (APP). Danielle has been active in the Health and Public Service arena for the past 17 years, delivering large-scale Health and Human Services projects across North America. Recently Danielle has pivoted to leading new areas of innovation including the application of Robotics Process Automation (RPA), Artificial Intelligence (AI) and policy analysis (e.g. Medicaid Work Requirements and Farm Bill).

Danielle recently collaborated with the Texas Department of License and Regulation (TDLR) to design, develop and deploy an SMS Texting Virtual Assistant named Cora (Cosmetology Robotic Assistant). From initiation to deployment, this project's 2-month delivery allowed cosmetologists an alternative channel to retrieve the status of their license that did not require a long wait to contact a representative via the TDLR call center, as well as expanding the self-service hours to evenings and weekends. Danielle is currently working with multiple states to implement similar initiatives to advance the use of Virtual Assistants across programs and agencies. Danielle received her B.A. in Management Information Systems at the University of Notre Dame, and has recently taken up abalone diving and ocean fishing in her free time.

Todd Latiolais

Todd Latiolais is the Associate Director for Prevention and Policy on Governor Abbott's Child Sex Trafficking Team, which seeks to eradicate child sex trafficking in Texas. The Child Sex Trafficking Team engages with public and private stakeholders to provide trauma-informed child-centered services to recover and restore survivors, bring them justice, and to prevent child victimization.

Prior to joining the Office of the Governor in August 2016, Todd was a staff attorney for Children at Risk, a Houston-based research and advocacy nonprofit. He managed the organization's anti-trafficking activities and acted as the local coordinator for CEASE Houston, a multidisciplinary initiative to reduce the demand for commercial sex. Todd received his law degree from the University of Houston Law Center, where he served as the Managing Editor for the Houston Journal of International Law. Todd is passionate about legislation, awareness, and collaborative strategies to combat the exploitation of children.



Randy Nesbitt

Randy is the Chief Innovation Officer for the Texas Department of Licensing and Regulation. He leads a team of three dynamic individuals who are responsible for the strategies and objectives to champion innovation at the agency: Becoming a Learning Organization to Adapt Quickly; Applying Organizational Trend Forecasting to Ensure Long-Term Success; and, Exploring Gaps and Opportunities Agency wide. The newly-created Enterprise Project Management Office is also under Randy's leadership. In addition to his management responsibilities, he facilitates Whiteboard Theory sessions for various divisions intent on creating safe-to-fail experiments to not only improve their operations, but also to uncover what is a next practice. He is a member of the Texas Coordinating Council for Veteran's Services Employment Workgroup. He led the team which created the winning application for the Quality Texas Progress Award, a state award based on the National Baldrige Award criteria. Randy has an MBA and an MA in Human Resources Development. In December 2015, he completed the Transformative Leadership Program, a 6-month developmental learning experience created and hosted by the Lyndon B. Johnson School of Public Affairs and the University of Adelaide. As the Training Director for a statewide beverage wholesaler in New Mexico, he created a leadership workshop based on The Leadership Challenge by Kouzes and Posner. In the past, he was known to have stepped on the stage at open mic nights at comedy clubs. Currently, he is learning to play the 3-string cigar box guitar.

Nancy Rainosek

Nancy Rainosek is the Chief Information Security Officer for the State of Texas at the Department of Information Resources. She has over 35 years of IT experience in Texas state government and private sector consulting. Prior to joining DIR, she served as the deputy Chief Information Security Officer and the Enterprise Security Operations Manager for the Texas Health and Human Services Commission. She was an IT Audit Manager and Information Resource Manager at the Texas State Auditor's Office.

Megan Sim

Megan Sim has worked for the Texas Facilities Commission for twelve years. In those years, she has worked with many parts of the asset management cycle – from the initial procurement to the final disposal. Before joining the Surplus Property Program in 2011, she worked in TFC's Procurement Program serving as the Payment Card and HUB Administrator. In her current role, as Marketing Manager for the State and Federal Surplus Property Programs, she oversees many of the administrative functions for the program, including, marketing and outreach to the public, other government agencies, and nonprofit organizations; monitoring compliance with State and Federal regulations; and overseeing property screening and logistics.

Mariana Vega

Mariana Vega has worked for the Texas Workforce Commission as an Economist analyzing and disseminating labor market trends for 19 years. She has traveled across Texas to Workforce Boards, business conferences and Chambers of Commerce to discuss current trends and various economic indicators to understand their respective local economies. Mariana was also the editor of the Texas Labor Market Review and other publications produced by LMCI. She's currently the Director of the Labor Market and Career Information Department, overseeing Bureau of Labor Statistics programs, as well as Projections and Outreach services. The department produces labor market statistics and has variety online tools that help the people of Texas make informed educational and career decisions.

Bon Wier

With 25 years of public finance experience, Bon spent most of his career in the private sector with firms like Dell and Oracle, delivering custom financial solutions for public sector technology clients. Leveraging a deep understanding of government needs and requirements he established a considerable legacy of successful projects. Bon made the transition to state government in 2012, taking a position with the Texas Economic Development Bank in the office of Governor Rick Perry. Bon currently serves as a project specialist at the Texas Public Finance Authority (TPFA), focused on client agency equipment and project financing needs.





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Cindy Reed
Managing Director - Texas Public Sector
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President

Yolanda Hall -Yolanda.Hall@texasattorneygeneral.gov

Yolanda Hall is the Deputy Budget Director for the Attorney General's Office. She is a graduate from the University of Texas and received her MBA from St. Edward's University. She has 22 years of state experience in the areas of Finance, Payroll, Contract Management and Budgeting. She is also a graduate from the Texas Fiscal Officer's Academy (TFOA). Yolanda enjoys traveling, shopping and running. She loves entertaining and party planning and one day hopes to own her event planning business.

Vice President

Steven O'Shields -SOShields@sml.texas.gov

Steven O'Shields is currently a Director with the Department of Savings and Mortgage Lending. Prior to joining the Department, he worked at the Office of Consumer Credit Commissioner also as a Director. He is a graduate from the Texas Fiscal Officer's Academy. Steven received his Bachelor of Business Administration in Accounting and Finance from Corpus Christi State University.

Treasurer

Elizabeth Sifuentez Koch -Elizabeth.SifuentezKoch@tceq.texas.gov

Elizabeth Sifuentez Koch serves as the Director of the Budget and Planning Division for the Texas Commission on Environmental Quality (TCEQ). In this capacity, she is responsible for the development, implementation and oversight of a sound budget to meet the functional goals of the agency as well as providing guidance to leadership concerning the budget operations. She has twenty years of experience with state government. Elizabeth earned her undergraduate degree from Texas State University in Business Administration and her graduate degree from the University of Texas LBJ School in Public Leadership.

Secretary

Brandy Corrales -Brandy.Corrales@tmb.state.tx.us

Brandy Corrales is the Chief Fiscal Officer for the Texas Medical Board. She has ten years of state experience in the areas of Finance, Budgeting, Purchasing, and Payroll. Prior to becoming the CFO, she served as the Accounting Manager and Payroll Officer at the board. Brandy has a degree in Business Administration and holds certifications as a Certified Texas Procurement Manager and a Certified Texas Contract Manager. She is also a graduate of the 2014 Texas Fiscal Officers' Academy. Brandy enjoys family, friends, sports, and shopping.





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PREREGISTERED ATTENDEES

Leslie Aguilar Phillip Ashley Ellen Baker Mary Beck Walter Berner Kenneth Biddle Debbie Brewer Bill Briggs Paul Campbell Sami Chadli Donna Chaffin Zac Chandonnet Lisa Cole Warren Collier **Brandy Corrales** Tony Couvillon Ashley Davis Clegg DeWalt Roger Dube Conjetta Dunmore Trina Edwards Shelby Eskew Eldrisha Eubanks Connie Farrrington Norma Flores Jane Frank Yolanda Hall Darwin Hamilton Barb Hanus Laurie Harris Greg Harris Vincent Houston Delores Hubbard Amanda Hudson Melissa Huerta Chad Hughes Diane Jackson Carla James Elzbieta Jochacy Anya Karpova Susan Kasper LeeRoy Lopez Drey Lord Randolph Lovejoy Bridgette Lowery Melissa Lujan Amy Maddox Chris Matthews Gloria Maynard Vernell McBride Kevin McCue Kenny McLeskey

Department of State Health Services Texas Comptroller of Public Accounts Health and Human Services Commission Public Utility Commission of Texas Texas Department of Criminal Justice Texas Historical Commission Health and Human Services Commission Retired Texas Department of Transportation Texas Department of Banking TX Commission on Environmental Quality TX Commission on Environmental Quality Health and Human Services Commission Texas General Land Office Texas Medical Board Tx Depart. of Licensing and Regulation Tx Depart. of Licensing and Regulation Texas Department of Criminal Justice TX Commission on Environmental Quality Texas Department of Public Safety Department of State Health Services Texas Water Development Board TX Commission on Environmental Quality Texas General Land Office TX Commission on Environmental Quality Office of the Attorney General State Office of Risk Management State Preservation Board Health and Human Services Commission TX Commission on Environmental Quality Secretary of State Texas Department of Public Safety Department of State Health Services Texas Real Estate Commission Health and Human Services Commission Health and Human Services Commission Tx Dept. of Licensing and Regulation Texas Comptroller of Public Accounts Secretary of State Health and Human Services Commission **Texas Water Development Board** Texas Comptroller of Public Accounts Health and Human Services Commission Health and Human Services Commission Texas Department of Insurance Texas Department of Insurance Health and Human Services Commission Texas General Land Office Department of State Health Services Department of State Health Services Health and Human Services Commission

Donna Miller
Maribel Montalvo
Kimberley Moore
Sandra Mota
Jeff Mutscher
Stephanie Newberg
Louis Ng
Jennifer Noack

Jennifer Noack Jerri Nunnery Steven O'Shields Bo Overstreet Mark Patterson Derrick Payton

Justin Pickens Christopher Pina Debbie Pina Michele Price Cynthia Provine

Mari Queller Brian Ragland Trinity Raines Janie Recio Christi Reeves

Irma Rodriguez Cynthia Rodriguez Tony Rodriguez Abel Rosas

Roberto Ruiz Belma Salinas Karen Sands

David Schneider

Rim Schreiber Barney Schulz Susan Sermons

Dianne Shirey
Ruben Sifuentes

Elizabeth Sifuentez Koch

Dorothy Sinclair
Walt Sobczak
Dara Stone
Conrad Swan
Tyler Taylor

Suzanne Tolley Irma Toth Lori Trank

Odilia Trevino Steven Tubbs Valerie Tullos Letty Valdez Calvin VanderWal

Lynn Ward April Weiss Suzy Whittenton Angie Williams Texas Juvenile Justice Department TX Commission on Environmental Quality

Texas Medical Board

TX Commission on Environmental Quality Texas Board of Professional Engineers

Texas Department of Banking

Secretary of State

Board of Examiners of Psychologists Health and Human Services Commission Dept. of Savings and Mortgage Lending Texas Comptroller of Public Accounts

Texas Optometry Board

Health and Human Services Commission Health and Human Services Commission Health and Human Services Commission

Texas Lottery Commission Office of the Attorney General State Preservation Board

Employees Retirement System of Texas Texas Department of Transportation Health and Human Services Commission Dept. of Savings and Mortgage Lending Texas Department of Criminal Justice

Credit Union Department

Texas Department of Public Safety Texas Water Development Board Texas Comptroller of Public Accounts Teacher Retirement System of Texas Texas Juvenile Justice Department Texas Historical Commission

Health and Human Services Commission

Texas Historical Commission

Retired

Texas Department of Public Safety Tx Dept. of Family & Protective Services Texas Department of Public Safety TX Commission on Environmental Qualit

TX Commission on Environmental Quality Health and Human Services Commission TX Commission on Environmental Quality

Secretary of State

Office of the Attorney General

Texas Comptroller of Public Accounts

Legislative Budget Board

Texas Comptroller of Public Accounts

Retired

Texas Board of Professional Engineers Texas Comptroller of Public Accounts Texas Department of Insurance Health and Human Services Division Texas Department of Public Safety Texas Historical Commission Texas Water Development Board Texas Department of Public Safety

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Health and Human Services Commission	HHSC LBB	
Legislative Budget Board	OAG	
Office of the Attorney General	PUC	
Public Utility Commission of Texas		
Secretary of State	SOS	
State Office of Risk Management	SORM	
State Preservation Board	TSPB	
Teacher Retirement System of Texas	TRS	
Texas Board of Professional Engineers	TBPE	
Texas Comptroller of Public Accounts	CPA	
Texas Department of Banking	DOB	
Texas Department of Criminal Justice	TDCJ	
Texas Department of Insurance	TDI	
Texas Department of Licensing and Regulation	TDLR	
Texas Department of Public Safety	DPS	
Texas Department of Transportation	TxDOT	
Texas General Land Office	GLO	
Texas Historical Commission	THC	
Texas Juvenile Justice Department	TJJD	
Texas Lottery Commission	TLC	
Texas Medical Board	TMB	
Texas Optometry Board	тов	
Texas Real Estate Commission		
Texas Water Development Board	TWDB	
TX Commission on Environmental Quality	TCEQ	
Tx Department of Family & Protective Services	DFPS	



VENDOR ATTENDEES

Jon Andrews Randall Brown Mariano Camarillo Richard Carter Rob Cohan Dominica Council Jennifer Cumpian Vijay George Mo Goyal Robin Haley Meg Hare Donna Holliday Jennifer Holmes Karon Irby Jessica Krattiger Joey Longley Tava Michalik Marie Moore Brian Rawson Cindy Reed Molly Rivera Ed Swedberg Kirk Teal Drew Thigpen Kim Weatherford

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Austin Gourmet Popcorn
Austin Zoo
Blue Cross Blue Shield
The Escape Game Austin
Esther's Follies
Inner Space Caverns
Kendra Scott
National Museum of the Pacific War
Y.O. Ranch Hotel & Conference Center





Mid-Winter Conference

Steven O'Shields, Chair

Emcee

Randy Nesbitt

Program

Carla James, Chair Corey Crawford Sandi Mota

Local Arrangements

Dara Stone, Co-Chair Trina Edwards, Co-Chair April Weiss Norma Martinez

Publicity

Zach Chandonnet, Chair Christopher Pina

Registration

Trina Edwards, Chair April Weiss Sandi Mota Vernell McBride

Hospitality

LeeRoy Lopez

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